

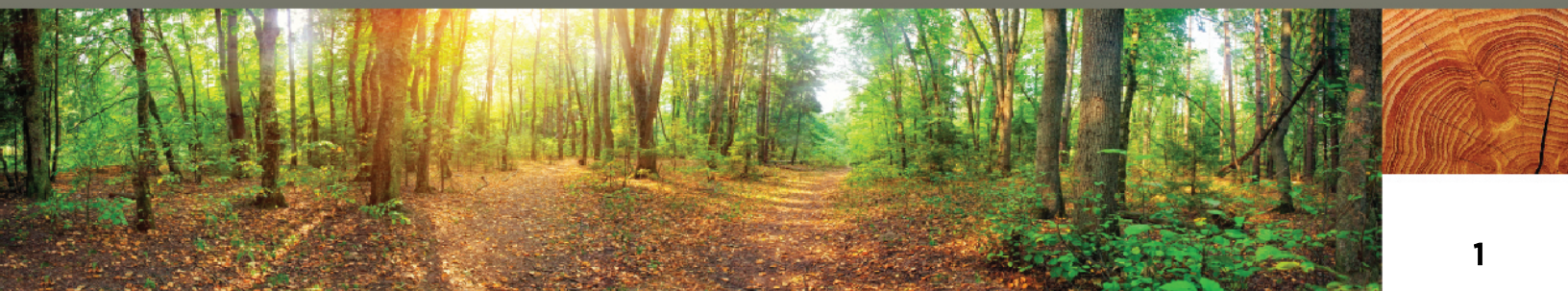
Enhance Your Woodlot by Planning its Management

If you are the owner of at least 4 hectares of land dedicated to forest activities, you are eligible to become a recognized Forest Producer. As such, you will benefit from tax incentives and financial assistance programs to carry out forestry activities with the help of professional foresters.



STEP 1 Consult a Qualified Forester

Professional foresters provide technical assistance to private woodlot owners to assess the state of their forest and to propose sustainable forest management strategies. Woodlot advisors may work in consulting offices or group venture organizations. For a list of the certified forest consultants in the Montérégie region, refer to page 8 of this document or contact “L’Agence forestière de la Montérégie”, email: afm@afm.qc.ca, or by phone: 450-266-5402. The information is also available on our web site: www.afm.qc.ca. To learn more about the various professionals and their respective roles in the forest sector, refer to our “Government and Forestry Agencies” section.



STEP 2

Planning Your Woodlot Management

Planning takes the form of a Forest Management Plan. The information contained in this plan will provide you with knowledge of your woodlot and recommendations to optimize its potential. The management plan will allow you to make sustainable development decisions according to your interests and your objectives.

» The Forest Management Plan

This report, prepared by a forest professional, contains:

- * The owner's objectives
 - A property map, identifying:
 - Forest stands
 - Environmentally sensitive areas
- * Descriptions of each forest stand (its composition, age, density, etc.)
- * Silviculture recommendations according to your woodlot's potential and your objectives

Changes to the Registration Procedures

As of July 1st of 2019, the Forest Management Plan will be the only document required to obtain your forest producer status. Once this report is completed, your professional forester will share the information with the *Ministère des Forêts, de la Faune et des Parcs* who will then provide you with your Forest Producer number. This status will give you access to tax incentives and financial assistance programs to carry out forestry activities (refer to the “*Forest Management Support Programs*” section on page 5).



Promoting Diversity and Best Silvicultural Practices

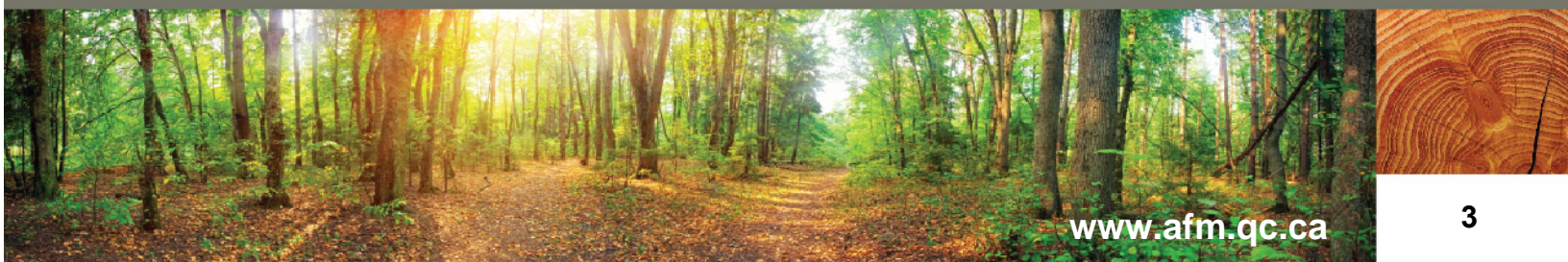
Preparing for the Future

Global climate change will affect all of us including all of our ecosystems. L'Agence forestière de la Montérégie (AFM) is presently working with various organizations towards mitigating the impacts that climate change will have on our forest ecosystems. Resilient ecosystems are linked to the diversity of species able to adapt to changing weather patterns. With help from forest professionals, landowners can help steer their forest towards a more resilient state.

The well-planned management of your forest allows for:

- *The improvement of the quality and health of your woodlot, as well as its value*
- *The enhanced sustainability and productivity of your woodlot*
- *Reduced density favouring the growth of young trees in the understory*
- *The rejuvenation of your woodlot enhancing its carbon sequestration capacity*
- *Increased resiliency of the forest in the context of climate change*
- *The protection of ecologically sensitive areas and of biodiversity*

The forest is a natural resource which should be protected and optimized through proper tending. In addition to providing beautiful landscapes, it provides habitat for wildlife and plants. It creates wealth and contributes to the regional economy, generating revenue for woodlot owners, but also for forestry workers, contractors, truckers, wood-processing plants, furniture manufacturers, distributors and retailers, and all this through the use of a renewable resource.



Government and Forestry Agencies

ORGANIZATIONS		SERVICES PROVIDED
Ministry of Forests Wildlife and Parks (MFFP) www.mffp.gouv.qc.ca	Provincial ministry administrator of the forest, wildlife resources and the Quebec parks	<ul style="list-style-type: none"> • Contributes financially to the development and to the protection of the private woodlots through various assistance programs.
Agence forestière de la Montérégie www.afm.qc.ca	Non-profit organization dedicated to the development of private woodlots	<ul style="list-style-type: none"> • Development, implementation and monitoring of sustainable private forest protection and enhancement plans for the region. • Financial and technical support to improve private woodlots.
Professional Foresters and/or Certified Forestry Advisors	Expert consultants in private woodlot management	<ul style="list-style-type: none"> • Professional forest management services, technical support and silviculture services
Forestry Group Ventures or Forestry Cooperatives.	Common resource management organizations specialized in private forest management	<ul style="list-style-type: none"> • Technical support and silviculture work for woodlot owners.
Private Contractors	Private harvest operation entrepreneurs	<ul style="list-style-type: none"> • Silvicultural work and forestry roadwork, working with or without professional foresters or licensed forestry advisors.
Syndicat des producteurs de bois du sud du Québec www.spbestrie.qc.ca Fédération des producteurs forestiers du Québec www.foretprivee.ca Association forestière du sud du Québec www.afsq.org	Non-profit organizations which represent woodlot owners by maintaining good sales conditions for the sale of wood products and promoting woodlot owner's economic and social interests	<ul style="list-style-type: none"> • Negotiate collectively the sales conditions for defined primary forest products. • General information for the forest producer • Promote private woodlot management.

Forest Management Support Programs

» Managed Private Woodlot Direct Assistance Program

Managed by the regional forest agencies, this direct financial assistance program offers incentives to protect and enhance private woodlots. The Forest Producer must use the services of an accredited forestry advisor.

Activities financed:

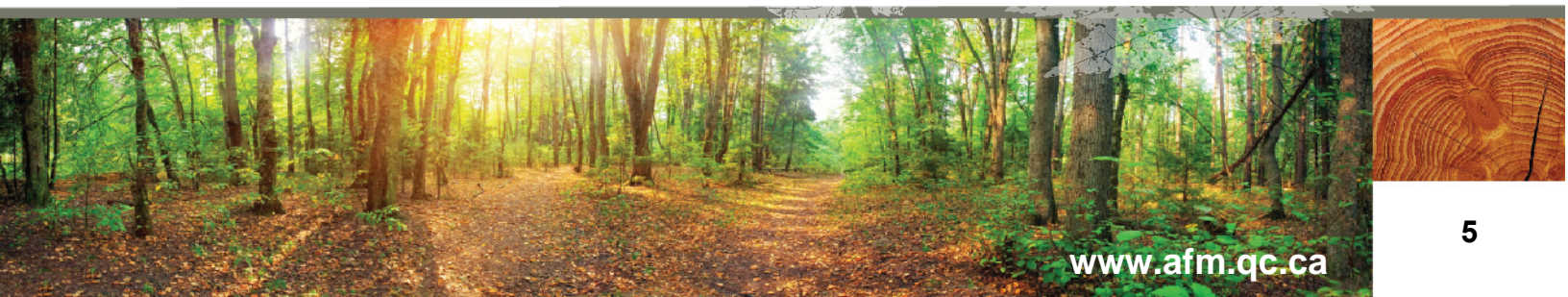
- Tree planting
- Technical assistance for admissible silvicultural work
- The execution of admissible silvicultural work

Contact the Agence forestière de la Montérégie for more information.

» Land Tax Rebate Program

This is a reimbursable tax credit for registered Forest Producers who carry out forest improvement work (silvicultural operations or roadwork). This work must be attested to by the report of a professional forester and its value must be equal or greater than the amount of the property tax paid on your land. This program allows you to recover up to 85% of the municipal and school taxes paid for the woodlot.

For more information, visit the Quebec Ministry of Forests, Wildlife and Parks website (www.mffp.gouv.qc.ca) or contact a professional forester or certified forestry advisor.



» « Fauna-Forest » Wildlife Enhancement Program

Managed by the “*Fondation de la faune du Québec*”, this program provides information, technical support and financial assistance to private woodlot owners interested in wildlife management, conservation and natural reserve options. To benefit from this program, the owner must retain the services of an eligible organization (including your accredited forest advisor).

Examples of subsidized activities:

- Incorporating a wildlife component to your forest management plan
- Providing winter habitats for the deer in recognized *deer yard* areas
- Voluntary preservation of wetlands or other sensitive natural habitats
- Dedication of natural reserves
- Improvement or restoration of wildlife habitat

Visit the “*Fondation de la faune du Québec*” website : www.fondationdelafaune.qc.ca

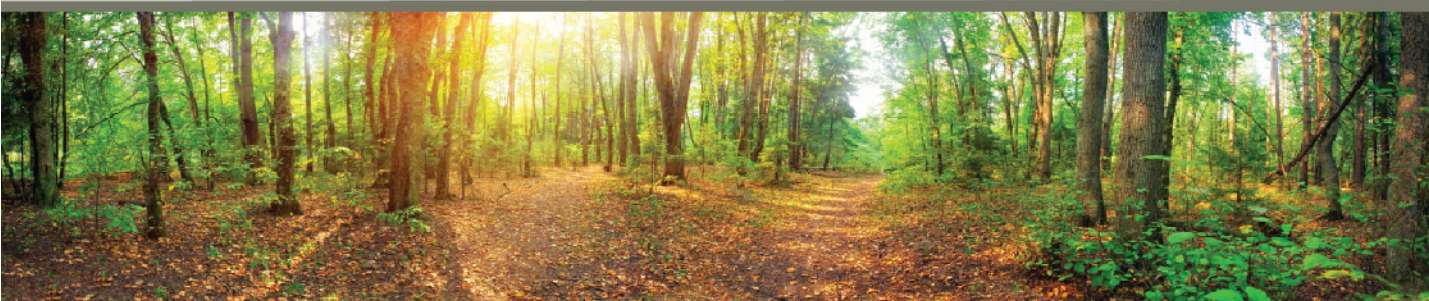
» Forestry Financing Program

This program jointly developed with the **Ministry of Forests, Wildlife and Parks** and administered by “*La Financière Agricole du Québec*” (Quebec Farm Credit Corporation) aims to provide financial support to forest owners when woodlots are acquired to consolidate a working woodlot larger than 60 hectares. A forest management plan and a Forest Producer status are conditions of eligibility.

Examples of financed activities:

- Guidance in the elaboration of a business plan and financial analysis of your project
- Purchase plan for private woodlot / forestry companies
- Machinery / forest equipment acquisition
- Maple production equipment
- Buildings construction / renovation
- Silvicultural and roadwork activities.

Contact “*La Financière agricole du Québec*” at **1 800 749-3646** or visit their website : (www.fadq.qc.ca)



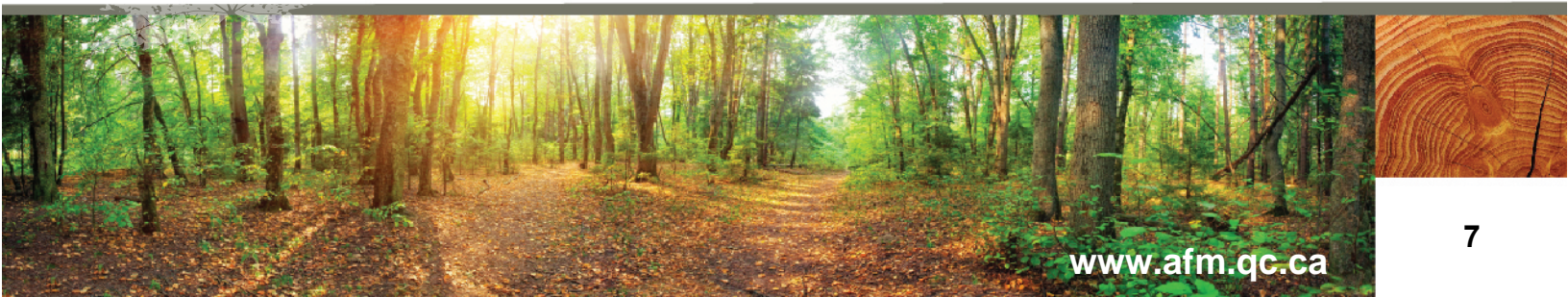
» Other Fiscal Programs

The **Woodlot Income Averaging Measure** offers the possibility to spread a portion wood taxable net income from the sale of wood products to Quebec mills, over a period of up to seven years.

The **Forest Operations Tax Exemption** is a Provincial and Federal (10 %) tax exemption on net income resulting from wood sales up to \$65 000.

The **Fuel Tax Refund** provides a refund for tax paid on gasoline or fuel used to operate motor vehicles used for farming or forest operations when the machinery is registered for use exclusively on private roads.

<http://www.revenuquebec.ca/fr/entreprises/obligationsparticulieres/operationsforestieres/default.aspx>



Répertoire des conseillers forestiers accrédités 2025-2026 MONTÉRÉGIE



CONSEILLERS FORESTIERS 2025-2026	Acton	Beauharnois-Salaberry	Brome-Missisquoi	La Haute-Yamaska	La Vallée-du-Richelieu	Marguerite D'Youville	Le Haut-Richelieu	Le Haut-Saint-Laurent	Les Jardins-de-Napierville	Les Maskoutains	Longueuil	Pierre-De Saurel	Roussillon	Rouville	Vaudreuil-Soulanges
Sylva Croissance inc. - Julien Moreau, ing. f. 985, rue Notre-Dame Local E, Lavaltrie (Québec) J5T 1R4 info@sylva.ca Tél.: 450-586-0448	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Groupe forestier des Cantons inc. - Christopher Chapman, ing. 769, route 141, Coaticook (Québec) J1A 2S5 info@gfhy.ca Tél.: 450-263-7120	✓		✓	✓			✓			✓				✓	
Société forestière Cambium enr. - François Pelletier, ing. f. 60, rue Dufferin, Waterloo (Québec) J0E 2N0 fpelletier.cambium@gmail.com Tél.: 450-776-0192	✓		✓	✓	✓	✓	✓			✓		✓		✓	
For-Éco enr. - Justin Manasc, ing. f. 560, bureau A, chemin Knowlton (Québec) J0E 1V0 jmanasc@citenet.net Tél.: 450-242-1366			✓	✓			✓			✓				✓	
Chabot, Pomerleau & associés - Claude Chabot, ing. f., M. Env. 4927, Blvd Industriel, Sherbrooke (Québec) J1R 0P4 cpa@chabotpomerleauass.com Tél.: 819-791-8668	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Acérifor inc. - Denis Roy 3390, rue Labbé, Sherbrooke (Québec) J1N 0B7 denis.roy3390@videotron.ca Tél.: 819-620-7990	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	
Groupe Immofoir inc. - Richard Mongrain, ing. f. 228, chemin Mooney, C.P. 3089 Richmond (Québec) J0B 2H0 groupeimmofoir@gmail.com Tél.: 819-826-6421	✓			✓											
Ressources Forestières Biotiques Inc. - Jean-Sébastien Malo, ing. f. 965, rue Principale, Ste-Mélanie (Québec) J0K 3A0 jsmalo@rbiotiques.com ; rfb@rbiotiques.com Tél.: 450-960-2130		✓						✓	✓				✓		✓
ProForêt Consultants inc. - Francine Bernier, ing. f. & Vincent Poisson, ing. f. 4356, rue Laval, Lac Mégantic (Québec) G6B 1B8 fbernier@proforet.com Tél.: 819-583-0257	✓		✓	✓	✓										
Gestion Intégrée des forêts AET - Pierre Valiquette, ing. f. 488, Route 148 Est, Thurso (Québec) J0X 3B0 gestforint@videotron.ca Tél.: 819-985-3099		✓						✓	✓				✓		✓